

## **Job/ Role Title: Business Development Intern**

**Location:** Nairobi, Kenya [Hybrid]

**Duration:** 3–6 Months

**Reports To:** Manager – Business Development

**Department:** Client Engagement

**Company:** Integrated Payment Services Ltd (IPSL – Pesalink)

### **Role Overview**

We are looking for enthusiastic and motivated final-year university students or recent graduates to join our Business Development (BD) team. The interns will play a supporting role in executing key growth strategies such as customer on-boarding, marketing, research and data analysis.

This is an exciting opportunity to gain first-hand experience in fintech ecosystem development, relationship management, and go-to-market planning at a leading payment service provider.

### **Requirements**

- Final year student or recent graduate in Business, Finance, Economics, Marketing, or a related field.
- Demonstrated interest in communication, finance, technology, digital payments, or banking.
- Strong written and verbal communication skills.
- Proficiency in Excel, PowerPoint, and basic data analytics tools.
- Ability to multitask, stay organized, and work collaboratively in a fast-paced environment.

### **How to Apply**

Submit your application to [hr@ipsl.co.ke](mailto:hr@ipsl.co.ke) before or by 12<sup>th</sup> June 2025 with the subject line: **Internship – specify area of interest [Business Development, Marketing or Services Operations]**

Include:

- A brief cover letter outlining your interest and availability
- Updated CV (max 2 pages)